



## **VP, PRODUCT MANAGEMENT JOB DESCRIPTION**

### **COMPANY PROFILE:**

GAN Plc, a publicly traded company listed on the London Stock Exchange, is a leading business-to-business ("B2B") supplier of internet gambling software-as-a-service solutions to the online casino industry. The Company has developed a proprietary internet gambling enterprise software system, GameSTACK™, which it licenses principally to land-based US casino operators as a turnkey technology solution for regulated real-money internet gambling, encompassing internet gaming, internet sports gaming and virtual Simulated Gaming.

Our flagship clients in regulated, real-money gaming jurisdictions include Flutter (d/b/a FanDuel and Betfair), Parx Casino, Ocean Casino Resorts and JACK Entertainment. GAN also is proud to supply our Simulated Gaming services to more than 14 US casinos, including Winstar World Casino and Resort, San Manuel Casino, Stations Casinos, The Borgata, and others.

We have offices in the UK (London), US (California, Nevada, & New Jersey), Israel (Tel Aviv), and Bulgaria (Sofia) and we pride ourselves on the many industry awards we have picked up along the way – latterly for Casino Platform of the Year at the North America EGR awards in San Francisco.

### **JOB PURPOSE:**

In this newly created role, we are looking for a pioneering product leader responsible for defining and leading the Product team and building best-in-class SaaS products for the gambling industry to take to market. This role requires a strategic thinker who can be a hands-on leader, but not get bogged down in the details. In this role, you will be responsible for the evaluation of the current structure and current product offerings as well as processes. Working in close conjunction with the Chief Commercial Officer and CEO, you will be part of the executive team (MTeam) responsible for developing and implementing the strategic and operational plan to ensure the company meets its high-level goals and priorities.

### **TEAM OVERVIEW:**

The Product team members are located throughout GAN's global offices (Las Vegas, US; London, UK; Sofia, Bulgaria).

### **DESCRIPTION OF JOB RESPONSIBILITIES:**

- Build, mentor, and lead a world-class team of Product Managers and Product Leads, while creating and evolving the ideal organizational design.



- Establish the product vision and strategy for the entire Product team, as well as develop metrics and goals to measure success.
- Develop & manage product roadmaps and deliverables while building alignment across product teams, cross-functional partners (FP&A, Marketing, Operations, Customer Experience, Trust, etc.), and Leadership/Executive team.
- Implement best in class product development and management practices.
- Rapidly iterate and evolve the product to meet GANs' and Clients' needs for a hyper-growth business, while creating extensible and scalable global solutions and simultaneously looking around corners for future user needs, issues, and experiences.
- Lead and prioritize the work of a nimble team of Product Managers, Project Managers, and Designers.
- Communicate with senior-level stakeholders to champion your team's efforts and gain buy-in for product plans.
- Coach and mentor your team members to help them achieve their career goals.

#### **REQUIREMENTS:**

- 10+ years' experience in product management in a SaaS company.
- 7+ years' experience in managing teams of Product Managers.
- Entrepreneurial drive and demonstrated ability to achieve stretch goals in an innovative and fast-paced environment, while building extensible and scalable solutions.
- Experience with consumer internet products or marketplaces.
- Passionate about design, aptitude for search, obsession with delightful user experience, and ability to bridge the online and offline world.
- World-class product vision, strategy, planning, development, and execution.
- Strong analytical, data, and troubleshooting skills.
- Excellent written and oral communication skills.
- Creative problem solver. Able to identify real obstacles and viable solutions.
- Outcome-oriented. Not reactionary, articulates the desired outcome and works collaboratively to create a path to achieve it.



- Deep understanding of technical architecture for complex and highly scalable web and mobile applications.
- Ability to quickly absorb technical concepts and effectively simplify and communicate them to a non-technical audience.
- Track record managing the entire product life cycle and successfully bringing new software products to market.
- Strong emotional IQ (EQ) and demonstrated the ability to create relationships with new people quickly and easily and manage those relationships effectively over time.
- Ability to thrive in a fast-paced, deadline-driven environment.
- Self-motivated and solution-oriented.
- Highly organized with strong attention to detail and follow-through.
- Confident, strategic thinker.
- Demonstrates ability to adapt to various Client corporate cultures.
- Excellent oral and written communication skills.
- Ability to plan strategically, but stay on top of tactical execution.

#### **TRAVEL REQUIREMENTS:**

This role requires up to 25% of travel, primarily to the United States.

#### **WHAT WE OFFER:**

- An opportunity to work in a multinational established company with a start-up feel
- Competitive total compensation package
- 25 days annual holiday plus public holidays
- Contributory pension scheme (auto-enrolment) with a maximum company matching contribution of 3%
- Sports membership contribution, once eligible
- Private health insurance cover, employee-funded, once eligible
- Various social events and monthly activities.